paul.comwww.rejinpaul.comwww.rejinpaul. Visit: Civildatass.com Reg. No.: www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re Question Paper Code: 11555 www.rejinpaul.com/www.rejinpau Seventh Semester Electrical and Electronics Engineering MG 2351/MG 64/MG 61/MG 75/10177 GE 003 — PRINCIPLES OF MANAGEMENT www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re (Common to Seventh Semester - Polymer Technology, Textile Technology, Textile Technology (Fashion Technology) and common to Sixth Semester - Aeronautical Engineering, Automobile Engineering, Civil Engineering, Electronics and Communication Engineering and Mechanical Engineering and also common to Eighth Semester - Electronics and Instrumentation Engineering and Instrumentation and Control Engineering (Regulation 2008) Time: Three hours Maximum: 100 marks Answer ALL questions. www.rejinpaul.comwww.rejinp?<del>ARTc/m/(10 x2 = 20 marks)</del> comwww.rejinpaul.comwww.re

- Define Management'.
- Specify the functions of management.
- List the different types of plans www.rejinpaul.comwww.rejinpaul.comwww.re
  - Define Strategy.
  - What is decentralization? 5.
- What are the sources of recruitment? comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re www.rejinpaul.
  - 7. Define Motivation.
  - 8. Who is a leader?
  - Define the terms budget and budgetary control.

rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re

What is quality control?

Visit: Civildatass.com Visit: Civildatass.com

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re

w<del>rejinpaul.comwww.rejinpaul.comwww.rejinpaul.c</del>omwww.rejjnpayhcomww

Visit: Civildatass.com

PART B -	15 ×	16 = 8	(0 marks)
PARI D	100	10 - 0	o marko,

			PART B $-(5 \times 16 = 80 \text{ marks})$	
www.rejinpau	110	n(a)VV	(i)V.rDiscuss the scope and Nature of management/www.rejinpaul	.@mwww.re
			(ii) What are the environmental factors that affect business? Explain	n. (8)
			Or	
www.rejinpau	il.co	(b) MWV	Enumerate the trends and challenges of Management in the global era: rejinpaul.comwww.rejinpaul.comwww.rejinpaul	ised .comwww.re
	12.	(a)	Define planning. Explain the steps involved in the planning process.	
			Or	
www.rejinpau	ıl.co	(b) mwv	Write short notes on the following:  Vi) reginal of the following:  Vi) reginal of the following:	. <b>(8)</b> mwww.re
			(ii) Types of strategies	(8)
	13.	(a)	Elucidate the steps in selection process.	60
www.rejinpat	ıl.co	mwv	Or Explain any four methods of performance appraisal.www.rejinpaul	.comwww.re
	14.	(a)	(i) Explain any two theories of Motivation in detail.	(8)
		A	(ii) What are the essential qualities of a good leader?	(8)
www.rejinpau	il.co	mwv (b)	Or  Vw.reiinpaul.com.www.reiin	efi <b>ve</b> mwww.re
110	15.	(a)	(i) Explain the concept and process of controlling.	(8)
NV			(ii) Write a note on the different types of control.	(8)
www.rejinpau	ıl.co	mww	vw.rejinpaul.comwww.mjinpaul.comwww.rejinpaul	.comwww.re
		(b)	Discuss the various types of budgets in detail.	
www.rejinpau	ıl.co	mwv	ww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul	.comwww.re
	1		A Company of the Comp	
www.reiinpau	ıl.co	mwv	vw.rejinpaul.comwww.rejinpaul.comwww.rejinpaul	.comwww.re
,			The base of the control of the contr	
			$_2$ 1	1555
www.rejinpat	ıl.co	mwv	vw.rejinpaul.comwww.rejinpaul.comwww.rejinpaul	.comwww.re

Visit: Civildatass.com Reg. No. : www.rejinpaul.comwww.rejinpaul.comwww<del>.rejinpaul.comww</del> Question Paper Code: 11555 B.E./B.Tech. DEGREE EXAMINATION, NOVEMBER/DECEMBER 2012. Seventh Semester Electrical and Electronics Engineering MG 2351/MG 64/MG 61/MG 75/10177 GE 003 — PRINCIPLES OF MANAGEMENT www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.com (Common to Seventh Semester - Polymer Technology, Textile Technology, Textile Technology (Fashion Technology) and common to Sixth Semester - Aeronautical Engineering, Automobile Engineering, Civil Engineering, Electronics and Communication Engineering and Mechanical Engineering and also common to Eighth Semester - Electronics and Instrumentation Engineering and Instrumentation and Control Engineering) (Regulation 2008) Time: Three hours Maximum: 100 marks Answer ALL questions. www.rejinpaul.comwww.rejinpaPARDADW(10)x 2@ 20 marks) omwww.rejinpaul.comwww.re Define 'Management'. Specify the functions of management. dist, the different types of plans, www.rejinpaul.comwww.rejinpaul.comwww.re Define Strategy. What is decentralization? What are the sources of recruitment? omwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.com Define Motivation. Who is a leader? Define the terms budget and budgetary control. npaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re What is quality control? 10.

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re

PART	B	(5 x	16 =	80	marks)

	PART B — $(5 \times 16 = 80 \text{ marks})$	
www.rejinpadł:com	(ii) What are the environmental factors that affect business?	jinpau <sup>(8)</sup> comwww.re Explain. (8)
	Or	
(b)	Enumerate the trends and challenges of Management in the	globalised
	weraw.rejinpaul.comwww.rejinpaul.comwww.re	
12. (a)	Define planning. Explain the steps involved in the planning pr	rocess.
	Or	
(b)	Write short notes on the following:	
www.rejinpaul.com	W(i)W.Management by objectives, rejinpaul.comwww.re	jinpau(8) omwww.re
	(ii) Types of strategies	(8)
13. (a)	Elucidate the steps in selection process.	100
	Or	
www.rejinpaul.com	WExplain any four methods of performance appraisal WWW.re	jinpaul.comwww.re
14. (a)	(i) Explain any two theories of Motivation in detail.	(8)
	(ii) What are the essential qualities of a good leader?	(8)
	Or	
www.rejinpaul.com	W Define cicommunication. What cilare a the Obarriers to communication?	jineffective omwww.re
15. (a)	(i) Explain the concept and process of controlling.	(8)
	(ii) Write a note on the different types of control.	(8)
www.rejinpaul.com	www.rejinpaul.comwww.rejinpaul.comwww.re	jinpaul.comwww.re
(b)		
	- tabledlar pass	
www.rejinpaul.com	www.rejinpaul.comwww.rejinpaul.comwww.re	jinpaul.comwww.re
	and extendi	all and the second
www.rejinpaul.com	www.rejinpaul.comwww.rejinpaul.comwww.re	jinpaul.comwww.re
	2	11555
	2	11000
www.rejinpaul.com	www.rejinpaul.comwww.rejinpaul.comwww.re	jinpaul.comwww.re

Visit: Civildatass.com

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpauhcomwww.rejinpa

www.rejinpadl:co(a) widw.Discuss the scope and Nature of management. (ii) What are the environmental factors that affect business? Explain. (8)

Oı

(b) Enumerate the trends and challenges of Management in the globalised www.rejinpaul.comweraw.rejinpaul.comwww.comwww.c

12. (a) Define planning. Explain the steps involved in the planning process.

Or

(b) Write short notes on the following:

www.rejinpaul.comw(i)w.Majingement by objectives.rejinpaul.comwww.rejinpau(8) omwww.re

(ii) Types of strategies

(8)

(a) Elucidate the steps in selection process.

Or

www.rejinpaul.com wexplain any four methods of performance appraisal www.rejinpaul.com www.r

14. (a) (i) Explain any two theories of Motivation in detail.

(8)

(ii) What are the essential qualities of a good leader?

(8)

Or

www.rejinpaul.com wpefine ejiomhunication.www.natejiareautheomarriersv.rtojineffectiveomwww.rejinpaul.communication?

15. (a) (i) Explain the concept and process of controlling.

(8)

(ii) Write a note on the different types of control.

(8)

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re

(b) Discuss the various types of budgets in detail.

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.r

11555

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.re

#### B.E./B.Tech. DEGREE EXAMINATION, APRIL/MAY 2011

#### Sixth Semester

#### Civil Engineering

#### MG 2351 - PRINCIPLES OF MANAGEMENT

(Common to Aeronautical Engineering, Automobile Engineering,

Electronics and Communication Engineering and Mechanical Engineering)

(Regulation 2008)

Time: Three hours Maximum: 100 marks

#### **Answer ALL questions**

#### PART A - (10 × 2 = 20 marks)

- 1. Define Management.
- 2. Mention the role of Managers. (any two)
- 3. Define MBO.
- 4. Mention any two features of decision making.
- 5. Define Organizing.
- 6. Mention any two merits of performance appraisal.
- 7. Define Motivation.
- 8. What is organisational culture?
- 9. Mention any two advantages of budgetary control system.
- 10. What is Quality Control?

### PART B - (5 × 16 = 80 marks)

- 11. (a) Describe about the evolution of management thought. Or
- (b) Explain about the major tendencies favouring the development of a unified global theory of management.
- 12. (a) (i) What are the steps in the planning process? (8)
- (ii) Mention any four advantages and four limitations of planning. (8)
- (b) State and explain the common steps involved in a typical managerial decision making process.
- 13. (a) (i) Mention the factors which are responsible for the emergence of informal organizations. (8)
- (ii) What are the steps involved in the process of delegation? (8) Or
- (b) State and explain the basic steps involved in a typical selection
- 14. (a) (i) What are the basic leadership styles? Explain them critically. (8)
- (ii) What are the barriers to effective communication? (8) Or
- (b) (i) Name the motivation theories. Explain any two of them. (8)
- (ii) Discuss on the components of Organizational culture? (8)
- 15. (a) (i) What are the steps involved in the process of controlling? (8)
- (ii) Give an account of some popular non-budgetary control techniques.

(8)

# Question Paper Code: 11555

Visit: Civildatass.com

## B.E./B.Tech. DEGREE EXAMINATION, NOVEMBER/DECEMBER 2012.

## Seventh Semester

## Electrical and Electronics Engineering

MG 2351/MG 64/MG 61/MG 75/10177 GE 003 — PRINCIPLES OF MANAGEMENT

(Common to Seventh Semester – Polymer Technology, Textile Technology, Textile Technology (Fashion Technology) and common to Sixth Semester – Aeronautical Engineering, Automobile Engineering, Civil Engineering, Electronics and Communication Engineering and Mechanical Engineering and also common to Eighth Semester – Electronics and Instrumentation Engineering and Instrumentation and Control Engineering)

(Regulation 2008)

Time: Three hours

Maximum: 100 marks

Answer ALL questions.

PART  $A = (10 \times 2 = 20 \text{ marks})$ 

- Define 'Management'.
- 2. Specify the functions of management.
- 3. List the different types of plans.
- 4. Define Strategy.
- 5. What is decentralization?
- 6. What are the sources of recruitment?

Define Motivation.

- 8. Who is a leader?
- Define the terms budget and budgetary control.

Visit: Civildatass.com

10. What is quality control?

PART B —  $(5 \times 16 = 80 \text{ marks})$ Visit: Civildatass.com 11. (a) (i) Discuss the scope and Nature of management. (8)(iii) What are the environmental factors that affect business? Explain. (8)Enumerate the trends and challenges of Management in the globalised Define planning. Explain the steps involved in the planning production 12. Or (b) Write short notes on the following: (i) Management by objectives (8)(ii) Types of strategies (8)Elucidate the steps in selection process. Explain any four methods of performance appraisal. (b) Explain any two theories of Motivation in detail. 14. (i) (a) (8)What are the essential qualities of a good leader? (iii) (8)Or(b) Define communication. What are the barriers communication?

effective

15. (a) xplain the concept and process of controlling.

(8)

Vrite a note on the different types of control.

(8)

Or

scuss the various types of budgets in detail.

Visit : Civildatass.com

Reg. No. :

**Question Paper Code: 21602** 

B.E./B.Tech. Degree Examination, May/June 2013

## Seventh Semester

## Electrical and Electronics Engineering

## MG 2351/MG 61/10177 GE 003/10144 GE 003 - PRINCIPLES OF MANAGEMENT

(Common to Seventh Semester – Polymer Technology, Textile Technology (Fashion Technology) Sixth Semester – Aeronautical Engineering, Automobile Engineering, Civil Engineering, Electronics and Communication Engineering and Mechanical Engineering and Eighth Semester – Electronics and Instrumentation Engineering and Instrumentation and Control Engineering)

(Regulation 2008/2010)

Time: Three hours

Maximum: 100 marks

PART A – 
$$(10 \times 2 = 20 \text{ marks})$$

- 1. Define Administration.
- 2. What is globalization?
- 3. What are the objectives of planning?
- 4. Name any four Quantitative forecasting techniques.
- 5. Define Organizing.
- 6. What are the advantages of Decentralization?
- 7. What is meant by Brainstorming?
- 8. What are the different types of management strategies involved in leadership?
- 9. List any four types of control.
- 0. Define MIS.

PART B – 
$$(5 \times 16 = 80 \text{ marks})$$

11. (a) Discuss Henry Fayol's Principles of Management.

(16)

Or

(b) Discuss the trends and challenges of management in global scenario. (16)

12. (a) Define strategic planning. What are the steps involved in strategic planning?(16	(i)
Or	
(b) Define decision making process. Explain the process followed while taking a decision in normal situation.	(16)
13. (a) What is meant by Departmentation? Explain the needs and importance of departmentation.	(16)
Or	
(b) Define span of management? Explain the factors which influence the effective s management. (16)	pan of
Or	
14. (a) Discuss the Maslow's need hierarchy theory. Compare and discuss the Maslow Herzberg's theory of Motivation. (16)  Or	
(b) What is organizational culture? Explain the types of organizational culture.(16)	)
15. (a) Explain the steps involved in the process of controlling.  Or	16)
(b) Explain the steps involved in the implementation of budgetary control. (10	6)

v.rejinpau	ıl.cor	nwww.r	ejinpau	Reg. ul.comw	1	ejinpau	ıl.comw	/ww.re	ejinpa	ul.cor	nwww
			Ques	stion P	aper	Code	: 316	02			
v.rejinpau	ıl.cor	B.E./B.Tec	h DEGR ejinpat	EE EXAM JI.COMW Se	INATIO	ejinpau	MBER/D	ECEMB	ER 2013 ejinpa Y	ul.cor	nwww
	.4		El	ectrical an	d Electr	onics En	gineering	Y		•	· ,
	. MG	2351/MG 6	1/10177 (	GE 003/101	144 GE (	003 – PRI	NCIPLES	S OF MA	NAGEN	MENT	
v.rejinpau )	To A Eng	echnology( utomobile ineering a	Fashion T Engineer nd Mecha	emester — I Technology ing, Civil I anical Engi mentation	) Sixth S Engineering	Semester ring, Elec and also ering and	-Aerona tronics ar common	utical En nd Comn to Eightl	ngineeri nunicati h Semes	ng, on ster –	mwww
v.rejinpau	ıl.cor	nwww.r	ejinpa	ıl.comw (Reg	ulation 2	2008/201	J.comw	/ww.re	ejihpa	ul.cor	nwww
	(Co	mmon to P	TMG 235 Semest	1 – Princij er – Civil	oles of M	[anageme	ent for B.I	E. (Part 2009)	– Time)	Fifth	
v.rejinpau	.1	: Three ho		di.com	ver ALL	ginpau question	ıl.comw	Maximu /ww.re			,
	11			PART A	— (10,×	2 = 20 m	arks)				
NIV	1.	What are	the object	tives of pla	nning?						
v.rejinpau	ıl <b>2</b> :or	List the s	teps in th	e decision	making	process.	ıl.comw	/ww.re	ejinpa	ul.cor	nwww
	3.	What is the	ne necessi	ity of organ	nization						
. <i>:</i>	4.	What are	the funct	ions perfor	med by	a low lev	el manage	er?			
v.rejinpau	5. 1.cor 6.	nwww.r	eiinpau	med decision	/ww.re	ejinpau ive appro	II.comw each to ma			ul.cor	nwww
	7.	What are	the differ	ences betv	veen for	mal and i	nformal c	ommuni	cation?		
	8.	What are	the limit	ations of m	atrix or	ganizatio	n Structu	re?	•		•
v.reiinpau				lved in dire				•	ejinpa	ul.cor	nwww
– J   – –						*	*				

Visit : Civildatass.com Visit : Civildatass.com

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpau

## PART B — $(5 \times 16 = 80 \text{ marks})$

Explain the principles of administrative theory of management with an suitable illustrations.

- Explain the salient features of neo-classical theory of management with the human relations approach and behavioral science approach.
- a12 C(a) VExplain the steps in the Planning process aul.comwww.rejinpaul.co

- A farm owner is seriously considering of drilling a farm well. In the past, (b) only 7% of wells drilled were successful at 200 feet depth in that area. Moreover, on finding no water at 200 ft., some persons drilled it further up to 250 ft., but only 20% struck water at 250 ft. The prevailing cost of drilling is Rs. 50 per foot. The farm owner has estimated that in case he does not get his own well, he will have to pay Rs. 15000 over the next 10 years to buy water from neighbours. The following decisions can be optimal.
  - (i) do not drill any well
  - (ii) Wdriil up to 200ft om www.rejinpaul.com www.rejinpaul
  - if no water is found at 200 ft, drill further up to 250ft.

Draw an appropriate decision tree and determine the farm owner's strategy under EMV approach.

- (i) What is span of Control?
  - rejinpaul.comwww.rejinpau Explain the factors which influence the span of control. (ii)

- Explain line and functional organizational structures with advantages and limitations.
- Explain the process of communication and also explain the barriers to effective communication.

- (b) Explain Porter and Lawler theory of motivation and Adam's equity theory of motivation.
- Explain any four non-budgetary control techniques with suitable examples.

Explain the steps involved in the quality control Process with advantages and disadvantages.

31602

npaul.comwww.reiinpaul.comwww.rejinpaul.comwww.rejinpaul.com

www.rejinpaul.c<del>omwww.r</del>

<del>vw.</del>rejinpaul.comwww.rej<del>inpa</del>ul.co<del>m</del>www.rejinp<del>au</del>l.comw**ww.rejinpajihcomwww** 

Visit: Civildatass.com

· ·						
		Reg. No. :				
ww.rejinpaul.c	omwww.rejini	paul.comwww	.reimpaul.co	mwww.re	impaul.c	omwww
			2 1	•	-	
		·		,	•	

# Question Paper Code: 51685

B.E./B.Tech. DEGREE EXAMINATION, MAY/JUNE 2014.

Seventh Semester

Electrical and Electronics Engineering

MG 2351/10177 GE 003/10144 GE 003 — PRINCIPLES OF MANAGEMENT

(Common to Seventh Semester – Polymer Technology, Textile Technology, Textile Technology (Fashion Technology) Sixth Semester – Aeronautical Engineering, Automobile Engineering, Civil Engineering, Electronics and Communication Engineering and Mechanical Engineering and also common to Eighth Semester – Electronics and Instrumentation Engineering and Instrumentation and

(Regulation 2008/2010)

(Common to PTMG 2351 – Principles of Management for B.E. (Part-Time) Sixth Semester – Civil Engineering – Regulation 2009)

Time: Three hours in paul comwww.rejinpaul.comMaximum: 100 marks
Answer ALL questions.

PART A —  $(10 \times 2 = 20 \text{ marks})$ 

- 1. Distinguish between administration and management.
- 2. COWhat are the roles a managers has to perform? U.C.
- 3. What is strategic planning? Give an example.
- 4. What do you mean by "Policy"? Give an example.
- 5. Define "Span of control".
- 6. List down the different types of training.
- 7. Distinguish between creativity and innovation.
- 8. Define motivation.
- 9. Define productivity. List the types of productivity.

www.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpai

omwww.rejinpaul.comwww.rej

10. What are the different types of budget?

## PART B — $(5 \times 16 = 80 \text{ marks})$

vw.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.com 11, (a) Explain the evolution of management thought by different experts in management.

Or

- (b) Discuss the management functions as related to trends and challenges in comwmanagement of global scenario. rejinpaul.comwww.rejinpaul.comwww
- 12. (a) Explain the importance of planning and the steps involved in planning process.

Or

- /W.rejinpaul.co(b)WExplain the decision making process. Also discuss how decision making mw under different conditions are made.
  - 13. (a) Explain the difference between line and staff organisation with an examples. Discuss its merits and demerits.
    - (b) Explain the process involved in selecting and recruiting a graduate trainee in organisation.

ww.rejinpaul.comwwv**o.r**ejinpaul.comwww.rejinpau

14. (a) Explain the different motivation theories and also discuss how it is useful in leadership of an organisation.

 $O_1$ 

- (b) What are barriers of effective communication? Explain the different types of communication.
- 15. (a) What is budgetary control? Explain in details the different techniques to ul.comwcontrol budget ul.comwww.rejinpaul.comwww.rejinpaul.com

 $\Omega$ 

(b) Explain the following:

inpaul.comw

(i) Purchase control

(5)

(ii) Maintenance control

 $_{-1}^{(5)}$ 

(iii) Quality control.

`(6)

ww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww.rejinpaul.comwww

2

51685